

As an independent and globally operating medium-sized company, Vink Chemicals GmbH & Co. KG is an ambitious and well growing company. As part of our sales team, we are searching for you as a dynamic employee (m/f/d) who is ambitious and will enjoy growing with an international team.

For our company, VINK CHEMICALS GmbH & CO.KG in Kakenstorf near Hamburg, we are looking for you, as a

Sales Manager D-A-CH (m/f/d)

Job Responsibilities:

- ✚ Acquisition of new customers and support of existing customers for our product lines incl. consultation
- ✚ Processing and monitoring of the market segment and its extension
- ✚ Preparation of quotations incl. follow-up until contract conclusion and handover to order processing
- ✚ Coordination with internal interfaces, e.g., for delivery times and technical support/applications
- ✚ Business trips to trade fairs, customers, or sales partners
- ✚ Independent knowledge transfer in case of possible changes within the international team

Profile:

- ✚ Successfully completed study of a chemical, technical or commercial subject, or comparable successfully completed training
- ✚ First relevant professional experience in the chemical industry
- ✚ Target-oriented, self-reliant, and strong negotiating mindset
- ✚ Ability to work in a team and strong problem-solving skills
- ✚ Proactive approach to business and strong communication skills
- ✚ Fluent German skills, good English skills
- ✚ Intercultural competence and willingness to travel

We offer:

- ✚ Independent work, flat hierarchies, and short decision-making processes
- ✚ Long-term perspective in a dynamically growing company
- ✚ Pleasant working atmosphere with competent and helpful colleagues, international team
- ✚ Unlimited contract and fair remuneration
- ✚ Home office/hybrid model)

We look forward to receiving your job application - preferably by email to: Human Resources, bewerbung@vink-chemicals.com. Using this, we can guarantee a faster process - it is also very easy and uncomplicated for you. If you have any questions, please contact us on 04186 – 88797-18.